

Tommy Jarnac

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Senior Product Manager

7 years PM experience in B2B SaaS products and overall 18 year tech experience including a technical background as software engineer and startup founder, I have a strong focus on driving outcomes for customers and the business, and am looking for new opportunities in Paris/rest of France.

WORK EXPERIENCE

Personio • Munich, Germany • 09/2021 – Present

Senior Product Manager

- Led 2 cross-functional teams as a PM: Recruiting (11 people, 7 engineers) and Absences (10 people, 6 engineers) in a hypergrowth scale-up.
- Accelerated the time to request absences (North Star metric) by 55% through a major overhaul of the absence calendar user experience (1M monthly active users), boosting productivity and employee satisfaction
- Reduced absence approval process time by 38% using approval delegation feature, pivotal in securing 10M ARR. Showcased at company-wide presentation.
- Led the successful sourcing, hiring and onboarding of a Junior Product Manager as part of the Recruiting department expansion.
- Facilitated training sessions for PMs, enhancing data driven decision making and product principles across the team.

Talentsoft • Paris, Île-de-France, France • 04/2017 – 08/2021

Product Manager B2B

- Led 2 cross-functional teams as a PM: 1) Hello Talent (startup-like environment, 15 people, 6 engineers) and 2) Talentsoft Match (9 people, 5 engineers)
- Led a cross-functional team to launch a new AI-driven product to match employees with internal opportunities, leading to pilot programs with 4 large French companies, driving significant business growth.
- Managed 1 UX designer: coaching, development, performance.

SaaS Foundry • Paris, Île-de-France, France • 01/2011 – 03/2017

Entrepreneur & consultant

- Product management/engineering consulting and development as a product creator for startups and big orgs.
- Developed and launched an AI product to 500K users. Personally demoed to France's Minister of Labour.
- As a startup founder, developed, launched and marketed a B2B SaaS file sharing product.

International tech experiences • United States, Netherlands • 12/2005 – 12/2010
Software Developer

- Software development in different companies (C++, Python)

EDUCATION

Master's Degree Computer Science

Engineering School • Bordeaux, Nouvelle-Aquitaine, France • 01/2002 – 09/2005

SKILLS

Product Delivery, Product Discovery, Product Management, Product Strategy